



Business Partner Agreement (page 1 of 2)

Between:

and

Ideal Solutions Provider, LLC

ISP supplies telecommunications companies and their customers with the following services most of which are at no cost to the Business Partner. We derive payment for our services by placing the orders with solid, experienced agencies. We also provide application design, equipment recommendations and single point of contact support. We can also supply a best/cost, comparative analysis based on reliable and alternative vendors, if desired.

Please note: The following referral commission structure reflects percentages paid for selling and placing orders for service. Minimal requirements such as client interface and obtaining information will be required by the Business Partner. If our staff is involved in extensive assistance, (application, equipment design and procurement, etc.), the commission can be 10 to 15 percent lower if all parties agree. If customer cancels or causes early termination of sold services, and this causes ISP to be charged back, future commissions will be recapped or charged back to the Business Partner. By signing this Agreement, the Business Partner acknowledges their requirement and ability to pay back ISP any such recapped commission when supplied written proof of the same within 45 days of notice, if the amount due cannot be deducted from future commissions.

Attached to, but not part of this Agreement is an Appendix, outlining commissions for services in all of the areas, and with all of the vendors. This should be used for reconciliation purposes. Timely updates on changes will be provided to the Business Partner whenever the various service providers change their commission payouts.

See Appendix Attached.

Business Partner Agreement (page 2 of 2)

Accumulated commissions received by ISP will be paid according to the above rates and structure, and mailed directly to Business Partner monthly, on or about the 30th of the month.

The Business Partner will always portray ISP in a responsible and professional manner, never disparaging the entity of ISP's Agency status. The Business Partner acknowledges propriety of this agreement and agrees not to disclose it to any other party.

The Business Partner acknowledges that they are not an employee of ISP, but an Independent Contractor, or Company and will receive Form 1099 at years-end for tax purposes, if applicable.

The Business Partner shall be responsible to ISP and its affiliates for any costs incurred for their own errors and omissions. The Business Partner will also be responsible for their business costs and expenses, employees, liabilities, insurances, accounting and taxes, etc.

Either company can terminate this agreement with 30 days written notice to the other.

Name

Date

Title

Company

Brian Whittington
President
Ideal Solutions Provider LLC